



August 6, 2017

Dear Valued Customer,

Since our last rate adjustment in 2014, we have continued to provide unparalleled service, expanded our coverage, implemented new technology and worked hard to capture operational efficiencies and contain costs.

However, in light of several escalating costs outside of our control; including labor, insurance, equipment costs, etc. we find it necessary at this time to implement a 5% rate increase effective September 5, 2017.

The rate increase will apply to all Airport to Airport line haul cwt rates and any customer specific Combo Rates. Our minimum charge for Airport to Airport line haul shipments will increase to \$39.00.

Also, due to the time and cost involved with the pickup and delivery of cargo at the ORD airline facilities, we are implementing an **Airline Drop and Recovery Fee** (\$25.00 minimum charge or .02 per lb) whichever is greater.

Midwest Express is committed to providing exceptional service and will continue to invest in our company, our services and our people to provide you with the quality of service you've grown accustomed to.

All of us at Midwest Express would like to thank you for your support over the years and we look forward to working with you for many years to come.

Sincerely,

Bob Larson  
President